



MAINE BANKING INDUSTRY: FIRST QUARTER 2006

*(Note: Your subscription expiration date is
on the label of the envelope in which you received the Review)*

Dear Banking Industry Observer:

The following is BAC's Quarterly Review of the Maine banking industry for the quarter ending March 31, 2006. It includes data on all 37 Federal and State chartered commercial banks, savings banks and savings and loan associations in Maine. Our analysis on pages 6-8 also presents a four-year retrospective between 2003-2006 using aggregate industry data. All financial data is based on Call Reports from the FDIC and OTS. Bank stock data as of 6/30/05 is included on pages 15-16.

In certain states, recent merger/acquisition activity has resulted in a single bank charter now operating branches across more than one state, thereby complicating the construction of a "statewide" balance sheet and income statement. This is because Call Report data is collected based on the state of record for the bank charter. Maine may be among those states impacted by this change. Therefore, year-to-year comparisons in the aggregate statewide data should be used with caution as can be seen in the data below. Here is a synopsis of the Maine banking industry for the quarter ending March 31, 2006:

FIRST QUARTER 2006 STATUS REPORT:

On an aggregate basis, the 37 remaining banks in Maine (down from 40 in January of 2003), recorded a 33% **increase** for the three month period ending 3/31/06 relative to the same period in 2005. However, the aggregate data is distorted by unusual performance swings by large institutions, one-time restructuring charges associated with mergers and acquisitions and jurisdictional reporting changes. A closer inspection of the banks existing in both time periods, indicates that 15 institutions (41%) registered a decrease in earnings from 1st quarter 2005 and 21 institutions (57%) reported an increase. **The median performance for all institutions was a 7.3% increase from the 1st quarter of 2005.** Nonetheless, 97% of all ME institutions were profitable during Q1-06. Here is the aggregate data; individual institutional data is contained on pages 9-14.

37 MAINE INSTITUTIONS (see pages 6-8 for complete details)	12 Months Ending: 12/31/05	3 Months Ending: 3/31/05	3 Months Ending: 3/31/06	% Change Q1-05 vs Q1-06
Net Income After Tax (\$ millions)	\$447	\$99	\$133	33.6%
Return on Assets (R.O.A.)	0.99%	.93%	1.02%	
Gross Loans (\$ billions)	\$32	\$31	\$38	20.8%
Deposits (\$ billions)	\$32	\$30	\$39	26.5%
Net Interest Margin	3.63%	4.08%	4.14%	
Efficiency Ratio	60.42%	58.38%	63.77%	
Non-Interest Inc. % Avg. Assets	0.96%	0.98%	1.02%	
Non-Performing Assets (\$ millions)	\$125	\$144	\$172	19.3%
Tier 1 Leverage	7.84%	7.50%	7.79%	
Reserves % Non-Perf. Loans	302.67%	280.22%	269.09%	
Provision for Losses (\$ millions)	\$31	\$5	\$11	98.5%
Liquidity (loans % deposits)	101%	103%	98%	

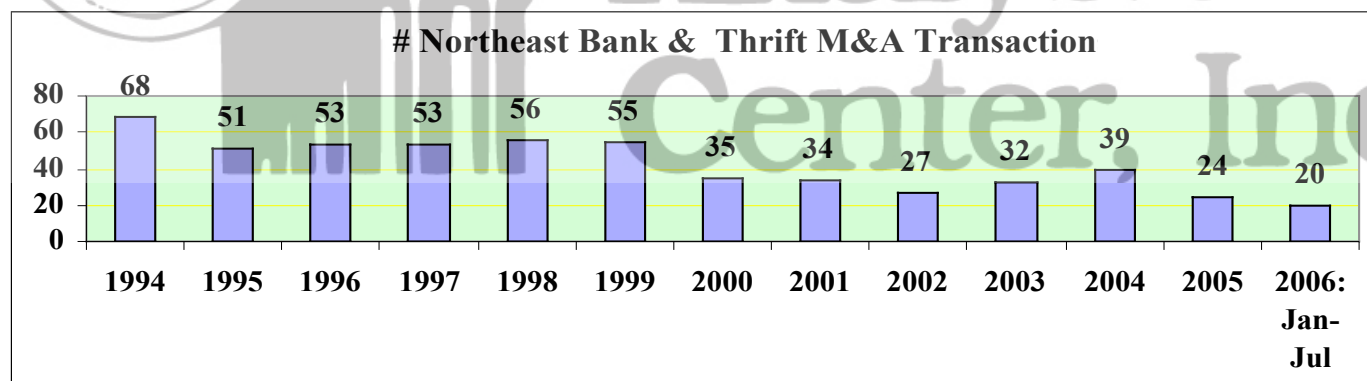
We include below 3-month summary data (as of 3/31/06) on the banking industries in each of the six New England states along with New York, New Jersey and Pennsylvania:

NORTHEAST BANKING DATA as of 3/31/06							New			
(\$=Billions, except net inc.)	CT	ME	MA	NH	RI	VT	Eng.	NY	NJ	PA
# Banking Institutions	57	37	189	26	12	19	340	202	132	254
% Institutions Profitable	95%	97%	95%	100%	92%	100%	96%	90%	89%	89%
Total Assets (\$ Bils)	\$64	\$57	\$235	\$19	\$20	\$8	\$401	\$1,252	\$151	\$401
Total Deposits (\$ Bils)	\$47	\$39	\$165	\$13	\$13	\$7	\$283	\$857	\$104	\$286
Gross Loans (\$ Bils)	\$43	\$38	\$92	\$13	\$12	\$6	\$204	\$676	\$80	\$238
Net Inc. After Tax (\$ Mils)	\$157	\$133	\$622	\$52	\$60	\$25	\$1,049	\$4,129	\$409	\$1,023
Return on Assets (R.O.A.)	1.00%	1.02%	1.07%	1.09%	1.22%	1.22%	1.06%	1.35%	1.09%	1.03%
Return on Equity (R.O.E.)	8.62%	5.72%	12.23%	11.21%	14.38%	14.21%	10.2%	13.70%	10.16%	11.32%
Net Interest Margins	3.49%	4.14%	2.42%	3.42%	3.15%	4.23%	2.92%	3.22%	2.85%	3.09%
Efficiency Ratio	64.8%	63.77%	68.9%	57.2%	57.5%	64.4%	66.6%	62.1%	53.3%	63.6%
Non-Perf. Assets % Assets	0.20%	0.30%	0.10%	0.20%	0.10%	0.50%	0.20%	0.40%	0.20%	0.30%

MERGER / ACQUISITION DATA AND COMPARATIVE STOCK PRICE MULTIPLES:

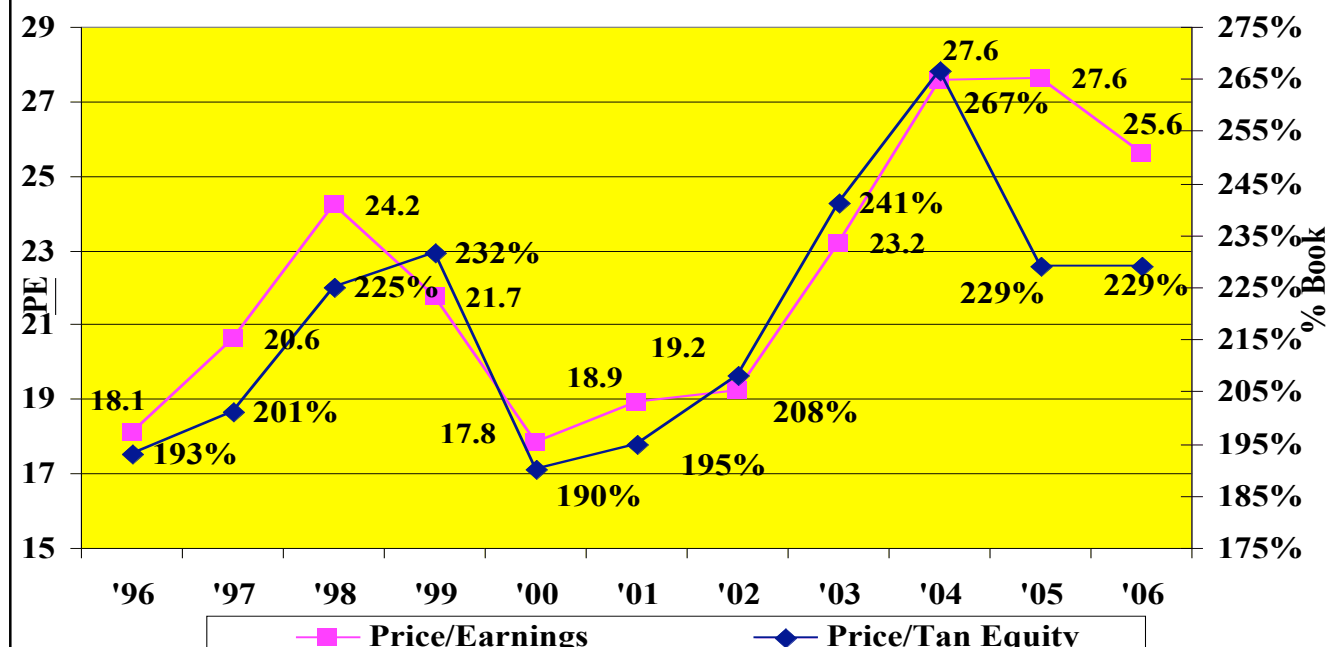
On the following pages (pages 4-5) we have compiled information concerning recent merger and acquisition trends and also stock price indicators for both banks and thrifts for the trailing twelve months ending in July 2006.

Although the *number* of Northeast mergers and acquisitions between banks and thrifts has decreased since the 1990's, their *pricing* (both as a multiple of earnings as well as book equity) and *bank stock PE ratios* have increased steadily and peaked in 2004. Present takeover multiples appear to be firming as can be seen below.



For the 31 transactions in the Northeast completed over the last 12 months between July 2005 and July 2006 the median price for all deals (banks & thrifts) was approximately 229% of tangible book equity and a multiple of 25X earnings. Please call us if we can add any clarification to the variation in these statistics. BAC is an active participant in merger and acquisition advisory services.

MEDIAN TAKEOVER MULTIPLES: NO. EAST BANKS & THRIFTS



MARKET RESEARCH SERVICE

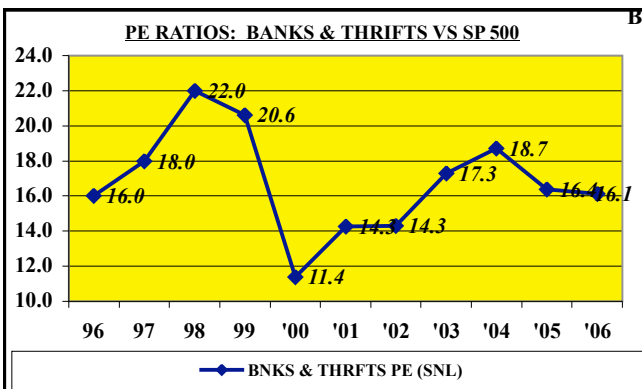
Included in this edition of the Quarterly Review is a descriptive packet of information concerning BAC's market research capabilities on economics, demographics, banking industry competition and commercial businesses. These packets are available for your individual branch banking markets in Connecticut. We would invite you to review this material and to contact us if you might wish to procure this information for your institution. It is not very expensive. Our New England-wide databases, combined with our reporting capabilities and proprietary software, can produce insightful and valuable reconnaissance tools to help guide your institution in the following:

- | | |
|--|--|
| ✓ Market Segmentation | ✓ Competitive Analysis |
| ✓ Product Development & Positioning | ✓ Start-up Branch Site Location |
| ✓ Business Development Initiatives | ✓ Branch Purchase Analysis |
| ✓ Consumer Behavior | ✓ Merger/Acquisition Analysis |

The second item included in this edition of the Quarterly Review is a subscription form. If you would like to continue receiving the Review, please complete the form and return it to our offices. If you are already a subscriber, we thank you for your confidence. Your subscription expiration date is on the label of the envelope in which you received the Review. We would appreciate any feedback on how to improve the Review. We are aware that through a data base error, a number of subscribers did not receive certain quarters of the Review last year. If you are a subscriber and need these past issues, please contact Ms. Tamica Curling at 860-275-6050 and we will forward them to you. Alternatively, if you would like to extend your subscription by the number of quarters that you missed please indicate that to Ms. Curling. This data will soon be available by subscription on BAC's website.

If you would like to hear more about our investment banking and consulting services, please contact me personally. BAC specializes in helping clients develop and execute strategies. We are consultants and investment banking advisors to the banking industry throughout New England, New York, Pennsylvania and New Jersey. Our services are listed on the back cover of this publication.

John S. Carusone, President



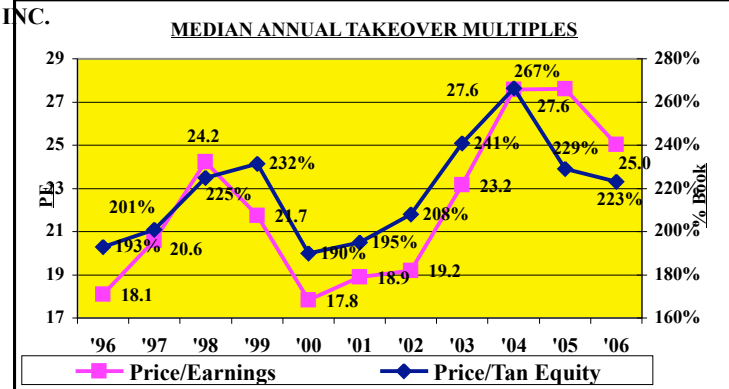
BANK ANALYSIS CENTER, INC.

Mergers & Acquisitions:

Northeast Bnks & Thrifts

Latest 12 Mos. (LTM)

July '05 - July '06



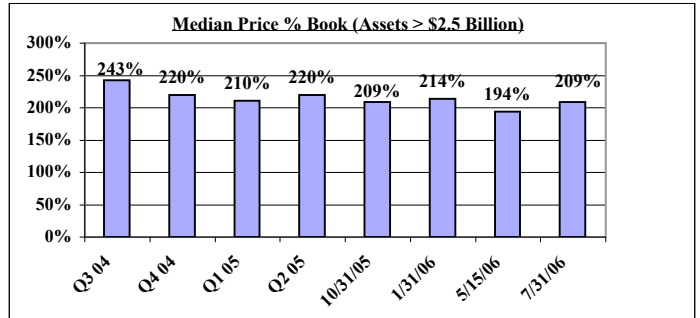
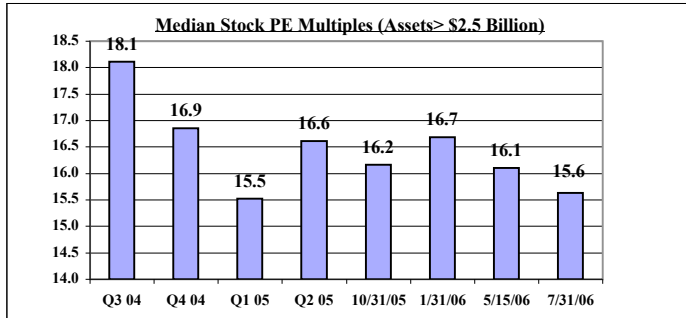
	Buyer	Assets \$MM's	State	Target	Assets \$MM's	State	Completion	Deal \$ \$ MM's	Payment	PRICE:			
										% Equity	% Tan. Eq.	(X) LTM Inc	% Deps
(1)	Fulton Financial Corporation	11,158,351	PA	SVB Financial Services, Inc.	482,958	NJ	7/1/05	91,451	Cash, Common S	2.89	2.89	25.24	21.2
(2)	Community Banks, Inc.	1,955,811	PA	PennRock Financial Services	1,146,879	PA	7/1/05	280,211	Common Stock	2.62	2.93	22.61	32.72
(3)	Citizens & Northern Corp.	1,135,433	PA	Canisteo Valley Corporation	42,500	NY	8/31/05	N/A	Cash	N/A	N/A	N/A	N/A
(4)	Willow Grove Bancorp, Inc.	993,120	PA	Chester Valley Bancorp, Inc.	669,115	PA	8/31/05	132,651	Cash, Common S	2.34	2.49	25.81	27.76
(5)	F.N.B. Corporation	5,609,386	PA	North East Bancshares, Inc.	66,647	PA	10/7/05	14,765	Common Stock	2.15	2.16	N/A	24.85
(6)	Interchange Financial Services Corp.	1,488,849	NJ	Franklin Bank	81,046	NJ	10/13/05	22,151	Common Stock	1.94	1.94	13.53	26.34
(7)	Beneficial Mutual Bancorp	2,387,934	PA	Northwood Savings Bank	9,251	PA	11/14/05	N/A	N/A	N/A	N/A	N/A	N/A
(8)	UCBH Holdings Inc.	7,037,174	CA	Asian American Bank & Trust C	127,121	MA	11/29/05	34,300	Cash, Common S	1.95	1.95	61.69	31.4
(9)	New York Community Bancorp, Inc.	25,204,692	NY	Long Island Financial Corp.	539,679	NY	12/30/05	62,984	Common Stock	2.2	2.2	19.39	15.75
(1)	Hudson Valley Holding Corp.	1,877,914	NY	New York National Bank	138,565	NY	1/3/06	13,404	Cash, Preferred S	1.88	1.88	N/A	10.4
(2)	NewAlliance Bancshares, Inc.	6,490,974	CT	Cornerstone Bancorp, Inc.	232,789	CT	1/3/06	52,877	Cash, Common S	1.93	1.93	32.6	28.18
(3)	Sun Bancorp, Inc.	3,140,962	NJ	Advantage Bank	165,981	NJ	1/19/06	35,941	Cash, Common S	2.35	2.35	38.51	21.35
(4)	National Penn Bancshares, Inc.	4,593,900	PA	Nittany Financial Corp.	326,517	PA	1/26/06	99,050	Cash, Common S	3.67	3.93	25.03	40.15
(5)	First Republic Bank	8,441,586	CA	First Signature Bank & Trust Co	516,876	NH	1/31/06	N/A	N/A	N/A	N/A	N/A	N/A
(6)	Fulton Financial Corporation	11,571,083	PA	Columbia Bancorp	91,331	MD	2/1/06	306,268	Cash, Common S	3.09	3.09	18.84	30.03
(7)	NBT Bancorp, Inc.	4,255,439	NY	CNB Bancorp, Inc.	32,550	NY	2/10/06	88,575	Cash, Common S	2.08	2.49	27.38	25.83
(8)	TD Banknorth, Inc.	31,784,335	ME	Hudson United Bancorp	432,975	NJ	2/1/06	1,923,126	Cash, Common S	3.67	4.55	17.03	28.09
(9)	Two River Community Bank	258,513	NJ	The Town Bank	147,005	NJ	4/3/06	40,321	Common Stock	2.36	2.36	24.79	25.67
(10)	Susquehanna Bancshares, Inc.	7,539,967	PA	Minotola National Bank	623,434	NJ	4/21/06	165,112	Cash, Common S	2.04	2.06	26.14	30.14
(11)	New York Community Bancorp, Inc.	25,014,944	NY	Atlantic Bank of New York	2,916,664	NY	4/28/06	400,000	Cash	1.45	1.76	12.83	23.91
(12)	Orrstown Financial Services Inc.	581,180	PA	First National Bank of Newport	123,155	PA	5/1/06	32,855	Cash, Common S	2.43	2.43	22.64	31
(13)	Cathay General Bancorp, Inc.	6,157,499	CA	Great Eastern Bk	320,510	NY	5/15/06	84,944	Cash, Common S	2.62	2.62	30.37	28.72
(14)	Wilshire Bancorp, Inc.	1,457,025	CA	Liberty Bank of New York	55,704	NY	5/22/06	14,600	Cash, Common S	N/A	N/A	N/A	N/A
(15)	F.N.B. Corporation	5,703,659	PA	Legacy Bank	382,139	PA	5/26/06	63,016	Cash, Common S	1.66	2.11	60.73	21.36
(16)	Sovereign Bancorp, Inc.	62,941,898	PA	Independence Community Bank	18,500,360	NY	6/1/06	3,577,980	Cash	1.52	3.41	17.76	31.47
(17)	Tower Bancorp, Inc.	346,828	PA	FNB Financial Corporation	180,686	PA	6/1/06	29,745	Cash, Common S	1.92	2.23	22.42	20.51
(18)	Flushing Financial Corp.	2,306,030	NY	Atlantic Liberty Financial Corp.	177,111	NY	6/30/06	44,198	Cash, Common S	1.52	1.52	86.15	41.53
(19)	Franklin Financial Services Corporati	621,357	PA	Fulton Bancshares Corporation	139,131	PA	7/1/06	23,530	Cash, Common S	1.6	1.6	N/A	21.76
(20)	Hudson City Bancorp, Inc.	26,005,131	NJ	Sound Federal Bancorp	1,149,326	NY	7/14/06	264,872	Cash	1.99	2.23	61.47	25.5
	AVERAGE									223%	244%	31.5	26.6%
	MEDIAN									208%	223%	25.1	26.3%
	MINIMUM VALUE									1.45	1.52	12.83	10.4
	MAXIMUM VALUE									3.67	4.55	86.15	41.53

NORTHEAST BANKING STOCK TRADING DATA THROUGH 7/31/2006

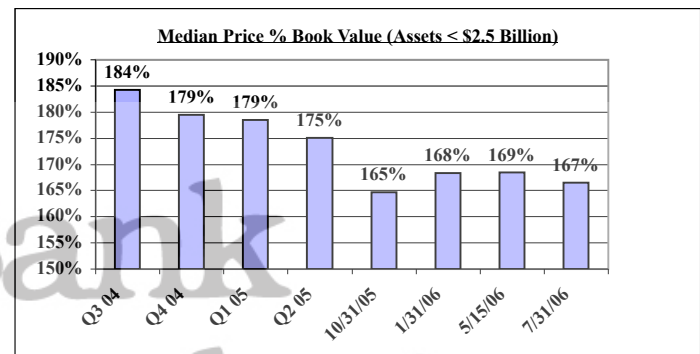
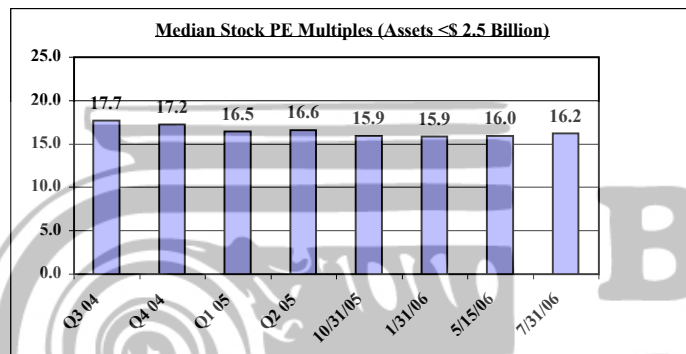
PREPARED BY: **BANK ANALYSIS CENTER, INC., HTFD. CT**

COMMERCIAL BANKS

ASSETS GREATER THAN \$2.5 BILLION

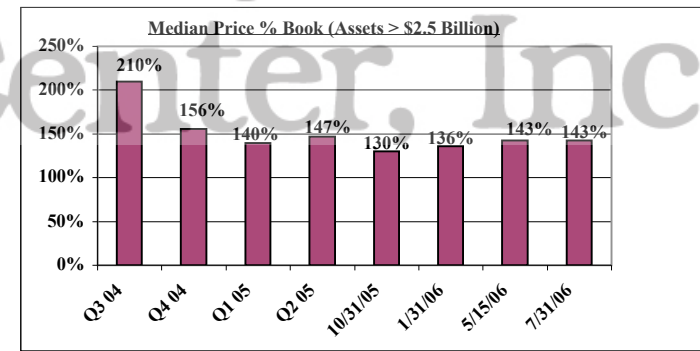
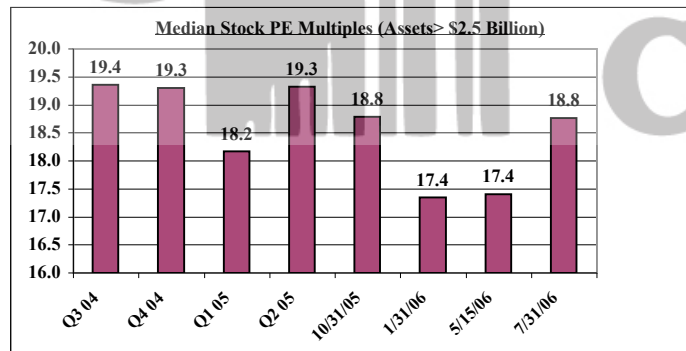


ASSETS LESS THAN \$2.5 BILLION

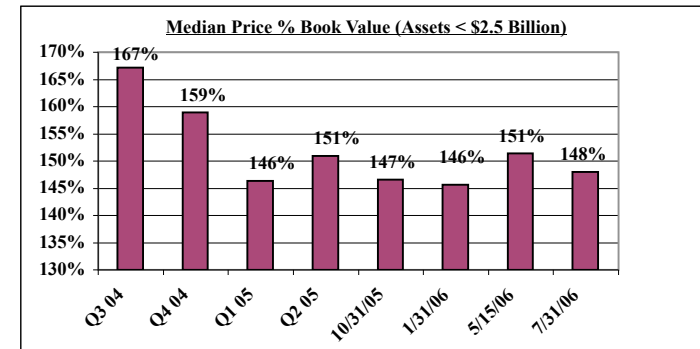
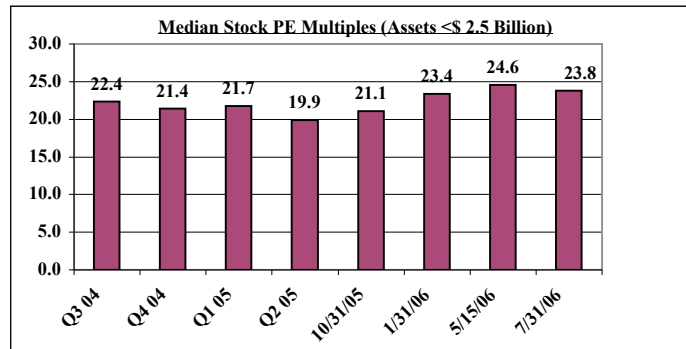


THRIFTS

ASSETS GREATER THAN \$2.5 BILLION



ASSETS LESS THAN \$2.5 BILLION



PREPARED BY:
BANK ANALYSIS CENTER, INC.
HARTFORD, CT 860-275-6050
Contact: John S. Carusone, President

AGGREGATE MAINE BANKING INDUSTRY DATA AT 3/31/2006

(All Federal and State Chartered Savings Banks, Commercial Banks and Savings & Loan Assocs.)

(Note: excludes trust companies and credit unions)

(NOTE: \$ in 000,000's @ Period End):

NM = Not Meaningful

BASIC DATA:

INSTITUTION COUNT: (Banks, Savings Banks & S&L's)

	2003	2004	2005	3/31/05	3/31/06
(1) Beginning balance # Institutions:	40	39	37	38	37
(2) - Number of institutions reduced through mergers	0	2	0	1	0
(3) + Number of new institutions receiving permanent new charters	0	1	0	0	0
(4) - Number institutions failing/retiring in calendar year	0	0	0	0	0
(5) (Cumulative number of failed institutions)	0	0	0	1	1
(6) Ending balance # institutions period end:	40	38	37	37	37
(7) # Reporting profits	39	36	36	34	36
(8) % Reporting Profits	98%	95%	97%	92%	97%

BALANCE SHEET DATA:

ASSETS

	2003	2004	2005	3/31/05	3/31/06	2005 - 3/31/06	3/31/05 - 3/31/06
(9) Gross Loans	26,655	29,603	32,097	31,296	37,808	5,711	17.8%
(10) -Allowance for Loan Losses	360	371	356	379	411	55	15.5%
(11) Net Loans	26,295	29,232	31,741	30,917	37,397	5,656	17.8%
(12) Investments, Securities & Funds	9,779	9,303	7,157	7,174	8,256	1,099	15.4%
(13) TOTAL EARNING ASSETS	36,074	38,535	38,898	38,091	45,653	6,755	17.4%
(14) 90 Days Past Due Loans	11	9	9	8	17	8	83.4%
(15) +Non-Accrual Loans	103	117	109	127	136	28	25.4%
(16) =Total Non-Performing Loans	114	126	118	135	153	35	29.9%
(17) OREO(Non-Direct Investment)	7	8	7	9	19	12	166.6%
(18) TOTAL NON-PERFORMING ASSETS	120	134	125	144	172	47	37.7%
(19) All Other Assets (Cash Due,Bldgs,Premis.&Equip,Intngs,Other Assets)	4,072	4,297	8,673	4,577	10,835	2,162	24.9%
(20) TOTAL ASSETS	40,265	42,966	47,696	42,812	56,660	8,964	18.8%

LIABILITIES & EQUITY

	2003	2004	2005	3/31/05	3/31/06	2005 - 3/31/06	3/31/05 - 3/31/06
(21) Total deposits	28,173	29,785	31,881	30,469	38,533	6,652	20.9%
(22) All other borrowings & liabilities	7,980	8,396	7,505	7,583	7,860	355	4.7%
(23) Total equity capital and surplus	4,112	4,785	8,311	4,760	10,268	1,957	23.5%
(24) TOTAL LIABILITIES & EQUITY	40,265	42,966	47,696	42,812	56,660	8,964	18.8%

INCOME STATEMENT:

	2003	2004	2005	3/31/05	3/31/06	2005 - 3/31/06	3/31/05 - 3/31/06
(25) Net Interest Earned	1,378	1,474	1,419	395	443	351	24.7%
(26) +Non-Interest Income	432	441	436	105	133	96	22.0%
(27) +Gains/Losses on Securities	49	(0)	(42)	(50)	1	46	-109.9%
(28) -Non-Interest Expense	1,037	1,150	1,112	290	364	344	30.9%
(29) -Provision for Loan Losses	61	53	31	5	11	12	38.6%
(30) =Pre Tax Income	761	711	670	154	202	137	20.4%
(31) NET INCOME AFTER TAX	503	462	447	99	133	85	19.0%
(32) Charged-Off Loans	66	62	48	17	16	15	31.4%
(33) Cumulative Charged-Off Loans	0	0	0	0	0	0	#DIV/0!
(34) Number of full time equiv. employees	11,083	11,393	11,680	11,494	13,513	1,833	15.7%

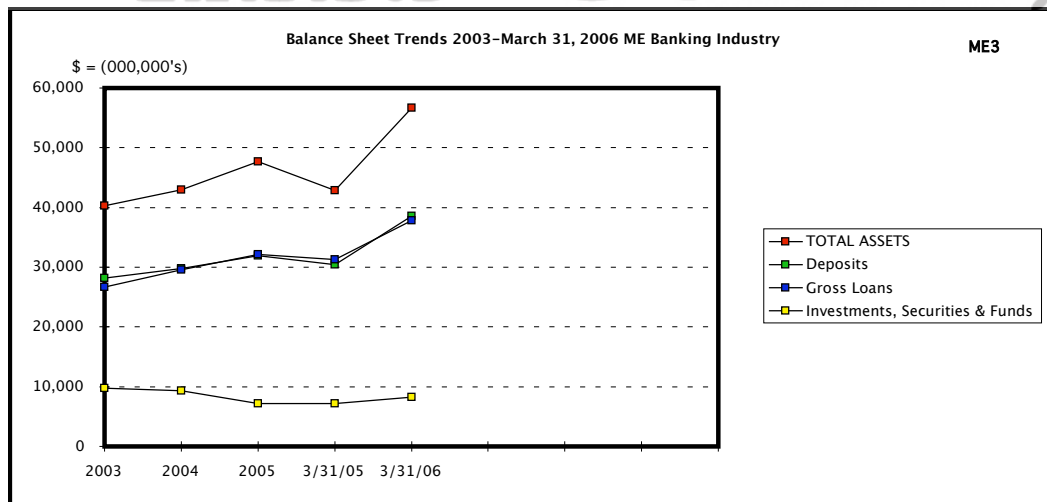
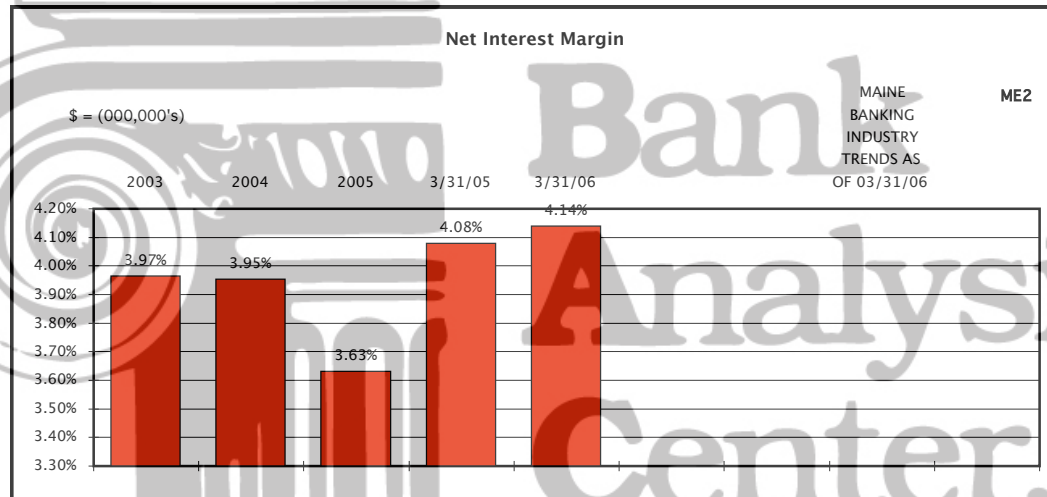
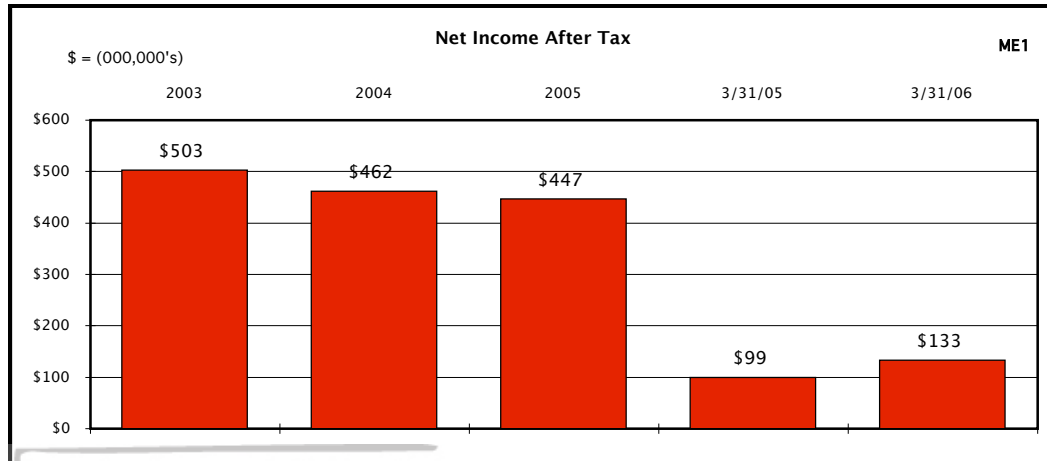
PERFORMANCE MEASURES:

(all ratios based on period end data unless otherwise indicated)

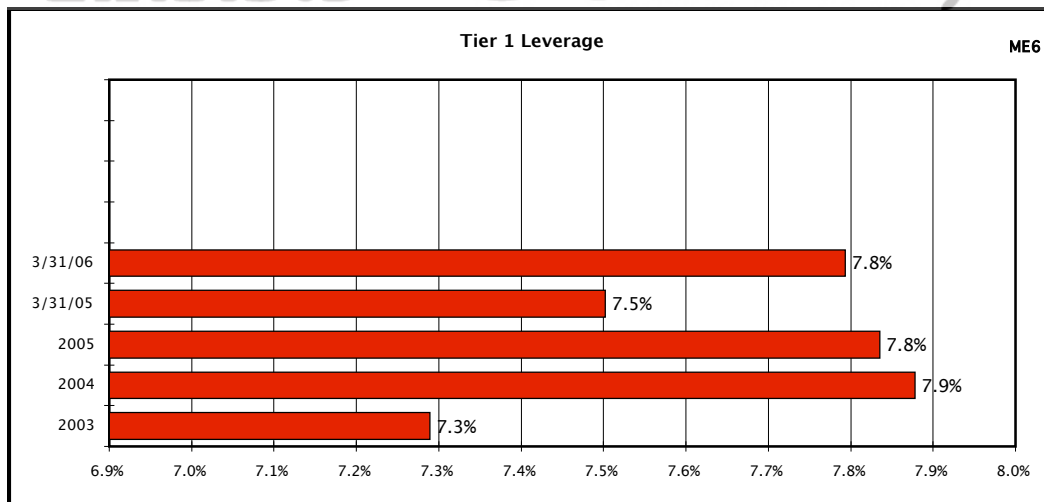
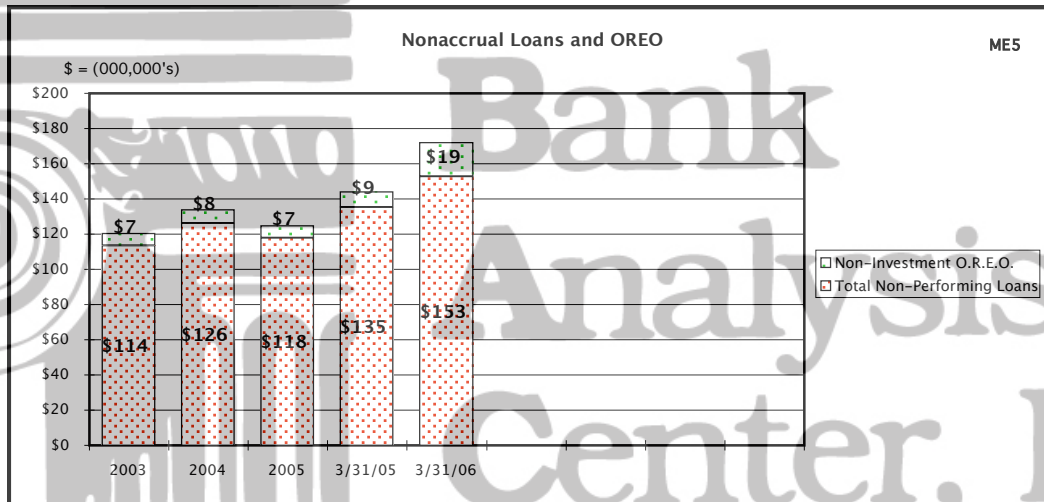
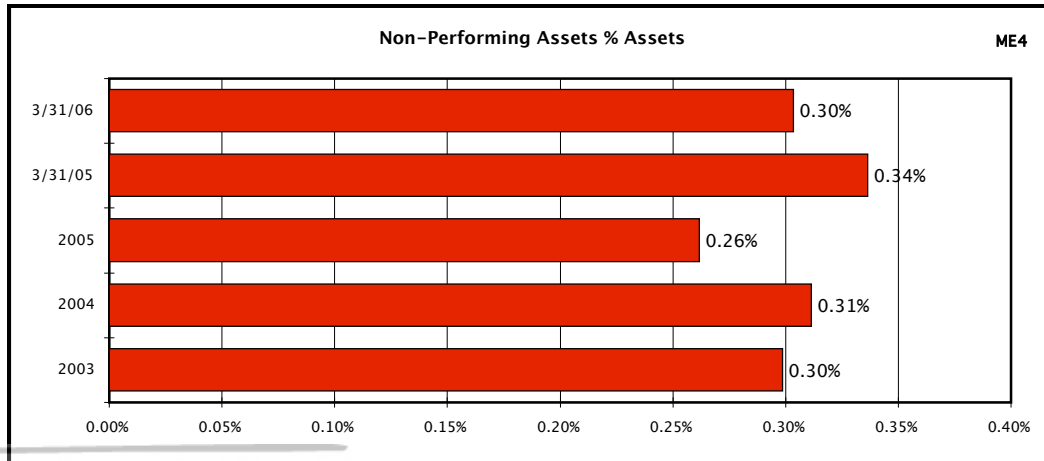
	2003	2004	2005	3/31/05	3/31/06
(35) Non-Performing Loans % Gross Loans	0.43%	0.43%	0.37%	0.4%	0.40%
(36) Non-Performing Assets % Assets	0.30%	0.31%	0.26%	0.3%	0.30%
(37) Reserve % Non-Performing Loans	317.42%	293.83%	302.67%	280%	269.09%
(38) Return on Average Assets (R.O.A.)	1.32%	1.13%	0.99%	0.93%	1.02%
(39) Return on Average Equity (R.O.E.)	13.18%	10.55%	6.83%	8.35%	5.72%
(40) Non-Interest Expense % Average Assets	2.71%	2.80%	2.46%	2.7%	2.79%
(41) Non-Interest Income % Average Assets	1.13%	1.07%	0.96%	1.0%	1.02%
(42) Non-Interest Expense Efficiency Ratio	57.59%	60.43%	60.42%	58.4%	63.77%
(43) Net Interest Margin	3.97%	3.95%	3.63%	4.08%	4.15%
(44) Tier 1 Leverage	7.29%	7.88%	7.84%	7.5%	7.79%
(45) Adjusted Tier 1 Leverage	7.94%	8.47%	8.40%	8.1%	8.33%
COMPOSITION OF EARNING ASSETS					
(46) % Investments, Securities, Funds	27%	24%	18%	19%	18%
(47) % Loans (net)	73%	76%	82%	81%	82%
(48) Total	100%	100%	100%	100%	100%
(49) Loans % Deposits	95%	99%	101%	103%	98%

Note: Adjusted Tier 1 Leverage: (Common equity + non.-cumulative. perp. preferred + surplus + reserve for loan losses - total non-performing loans - 20% of O.R.E.O. - non-qualifying intangibles + unrealized security gains/(losses) + minority interest in consolidated subsidiaries.)/(total assets - non-qualifying intangibles). SM

MAINE BANKING INDUSTRY TRENDS AS OF 03/31/06

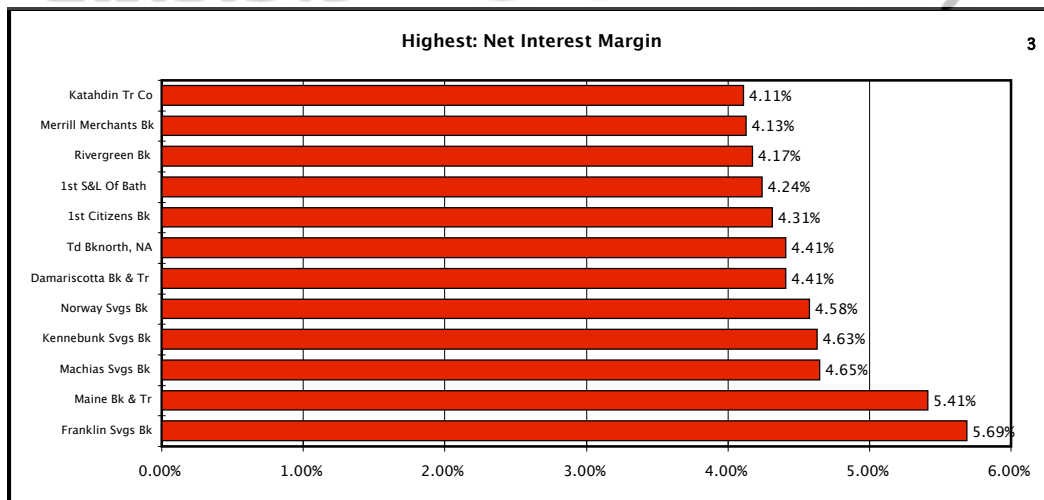
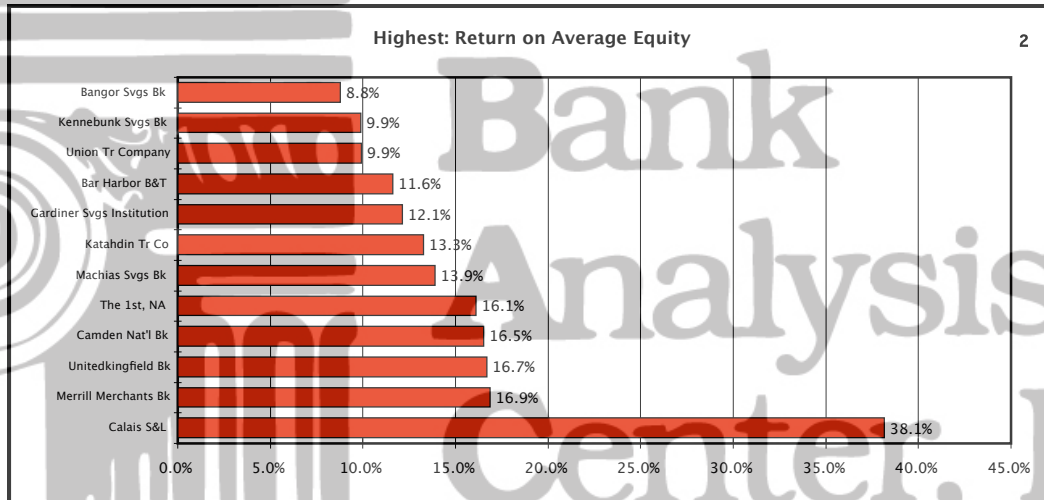
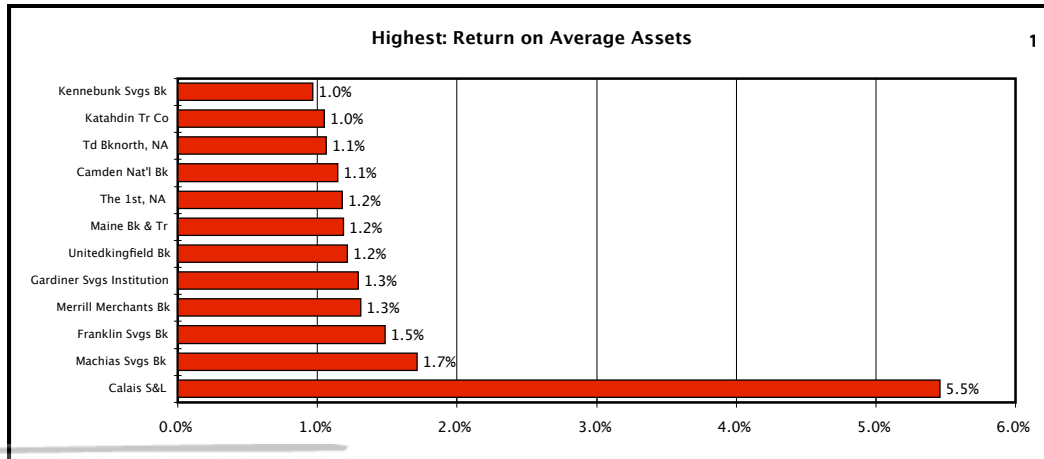


MAINE BANKING INDUSTRY TRENDS AS OF 03/31/06



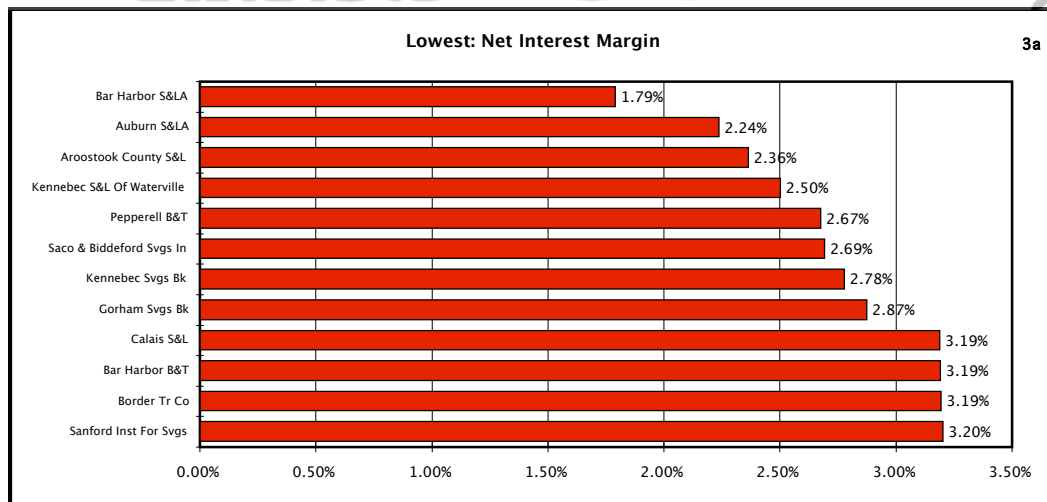
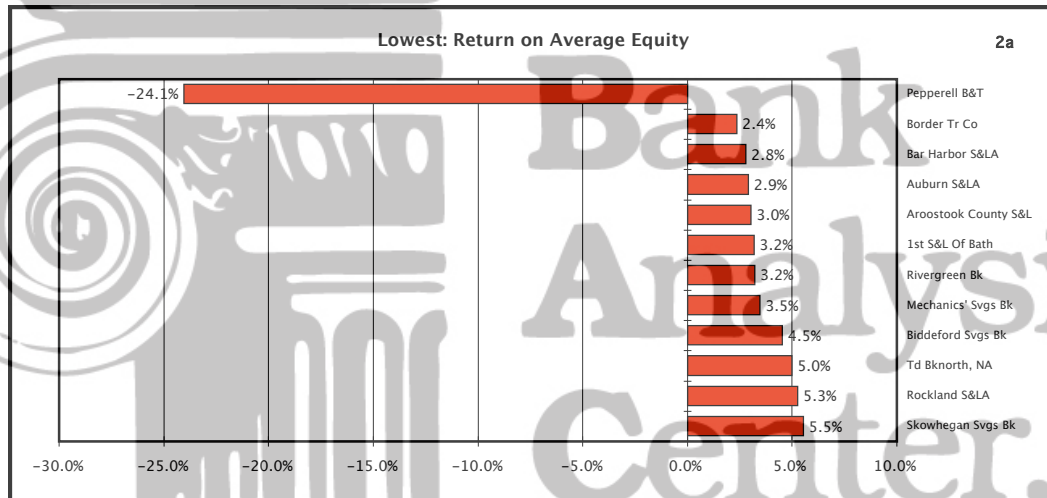
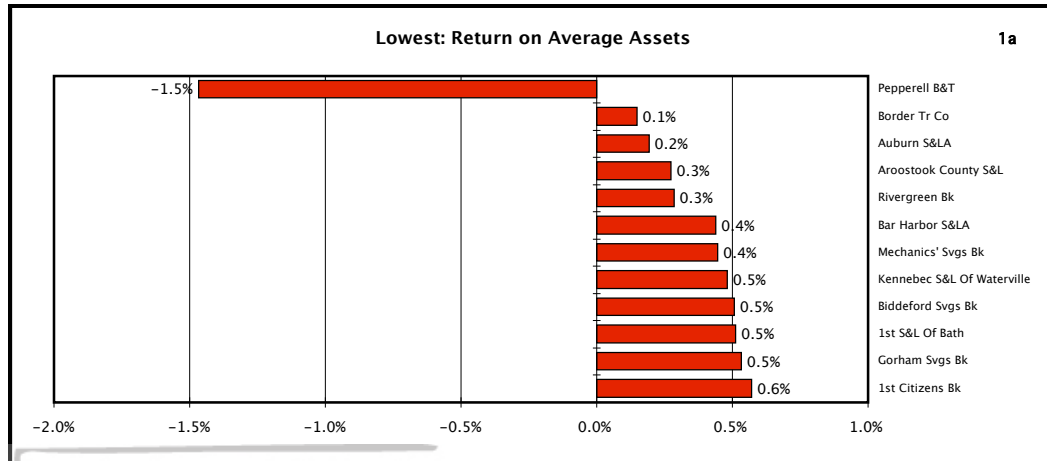
First Quarter 2006
Maine Banking Industry Performance Measures

12 Highest Percentage



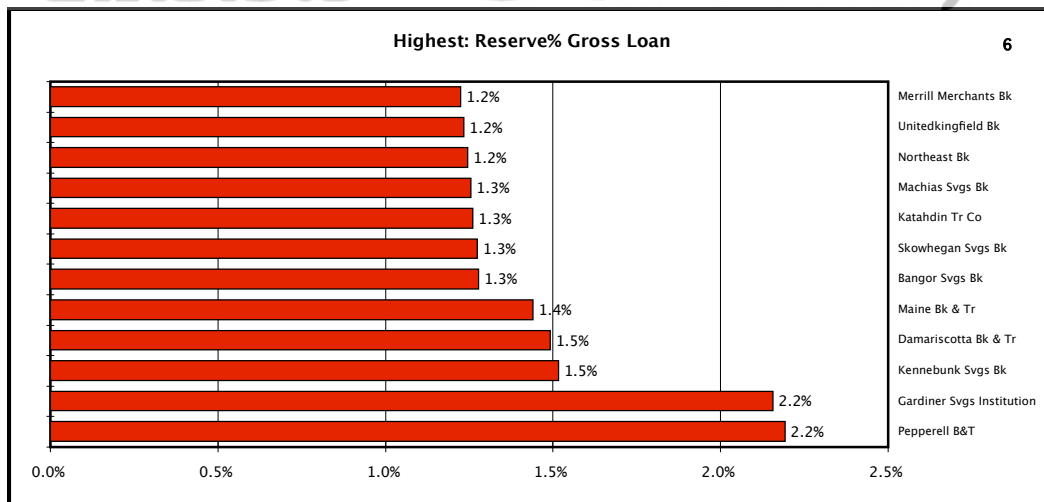
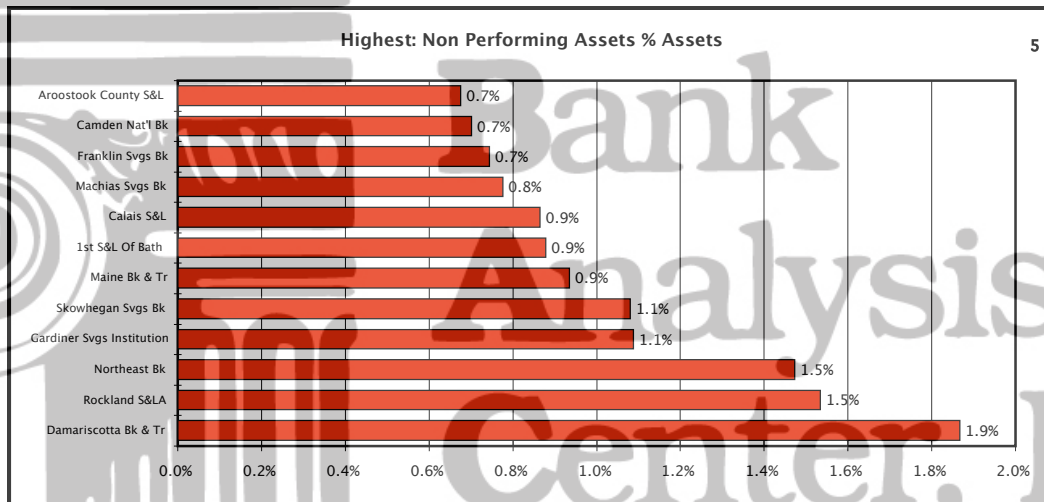
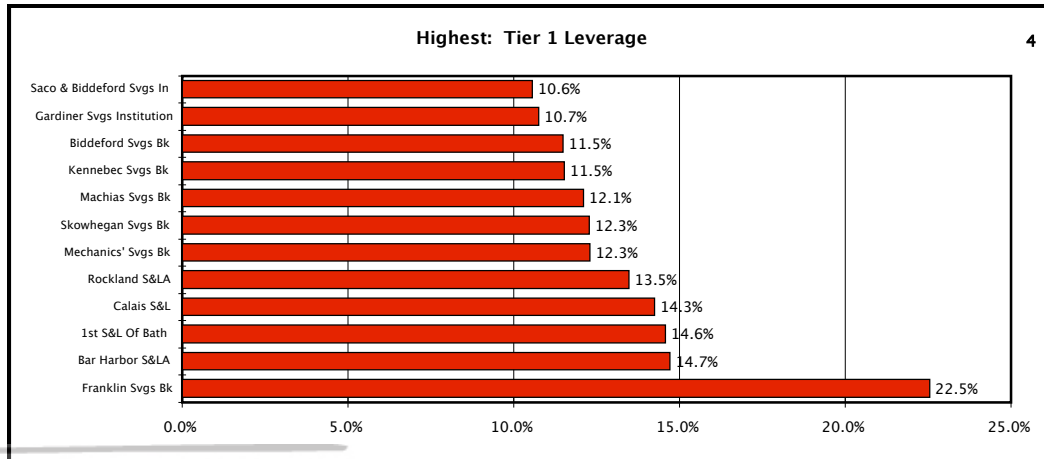
First Quarter 2006
Maine Banking Industry Performance Measures

12 Lowest Percentage



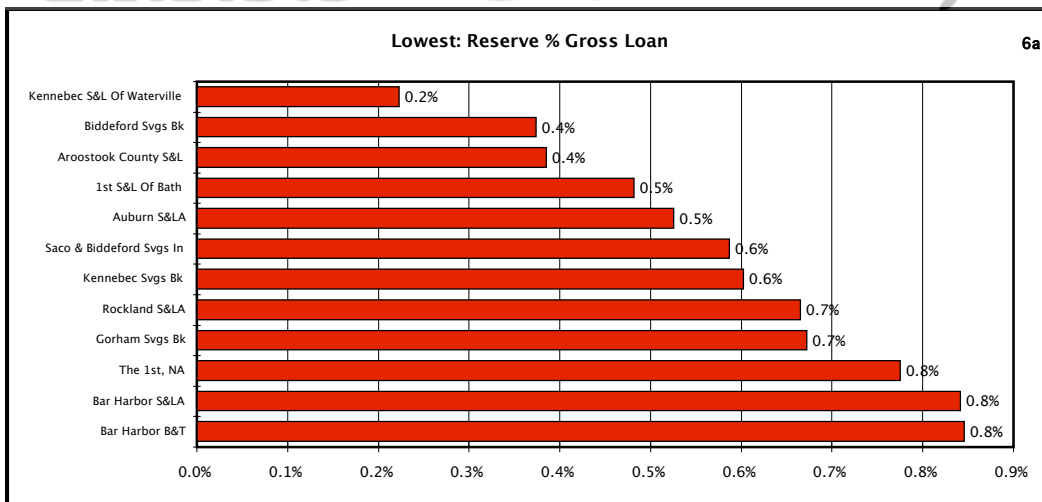
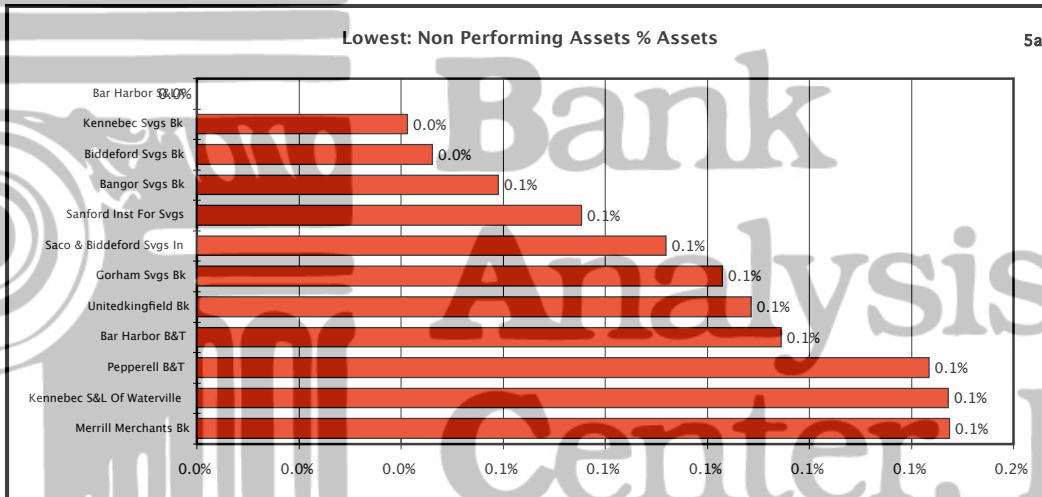
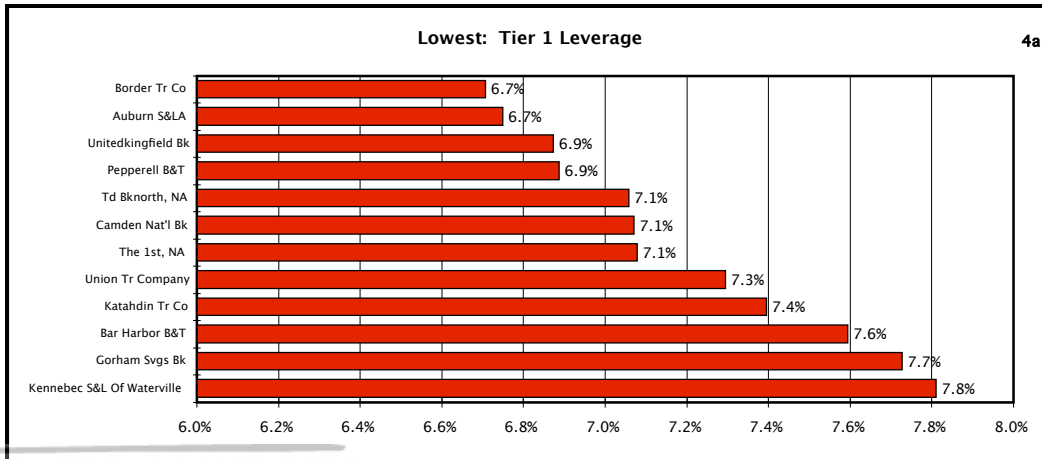
First Quarter 2006
Maine Banking Industry Performance Measures

12 Highest Percentage



First Quarter 2006
Maine Banking Industry Performance Measures

12 Lowest Percentage



FINANCIAL CONDITION AND OPERATING PERFORMANCE
(DATA AS OF MARCH 31, 2006:

MAINE COMMERCIAL BANKS, SAVINGS BANKS & S&L'S
FDIC CALL REPORTS)

		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)	(21)	(22)	(23)	(24)	(25)	(26)	(27)	(28)	(29)	(30)	
		BASIC DATA (SELECT)									NON - P E R F O R M I N G					BALANCE SHEET					CAPITAL		OPERATING					PROFIT				
Bank #	(\$000's)	Total Assets	NET INCOME		Realized Net Gains/	Total Equity	Gross Loans	Investmnts. + Securities	Securities Losses/	Non-qualifying	Total Non-Performing	Non-Performing Investment	old 1/2/02 Non-Perf Loans % Gross	Reserve % Non-Perform.	Non-Perf. Assets % Assets	Loans Earning Assets (Avg Yr.)	Securities % Earning Assets (Avg Yr.)	Reserve % Gross Loans	Commercial Risk Loans % Gross (Loans Est.)	Retail Risk Loans % Gross (Loans Est.)	Other & Govt. Risk Loans % Gross (Loans Est.)	Tier 1 Lev. (Per. End)	Adj. Tier 1 Leverage (Per. End)	Gross Loans % Total Deposits (Per. End)	Full Time Equiv. Employ.	Non-Interest Income % Average Assets	Non-Interest Expenses % Average Assets	Non-Interest Expense Efficiency Ratio (Full Tax Eqv)	Net Interest Margin (Estimated) (After tax)	Return on Average Assets (After tax)	Return on Equity (After tax) Bank #	
		Period End	Prior	Current	(Loss) on Securities	or Surplus	Period End	(Per. End)	"Held to Maturity"	Assets	NA's+90+	O.R.E.O.	Assets	Loans	Loans (Per. End)										(Per. End)		% Average Assets	% Average Assets				
		Bank Name	End	03/05	03/06			End																								
ASSETS \$0-\$100 Million																																
(1)	Aroostook County FS&LA	84,861	132	57	0	7,563	77,581	1,784	0	0	433	140	573	0.6%	69%	0.7%	98%	2%	0.4%	10%	90%	0%	9.1%	8.9%	115%	22	0.15%	2.27%	81.7%	2.81%	0.27%	3.0%
(2)	Auburn S&LA	60,971	(4)	30	0	4,139	52,156	4,073	0	0	0	200	200	0.0%	0%	0.3%	91%	9%	0.5%	16%	84%	0%	6.7%	7.1%	120%	17	0.12%	2.36%	90.5%	2.79%	0.19%	2.9%
(3)	Bar Harbor S&LA	28,918	58	31	0	4,459	24,711	3,620	0	0	0	0	0	0.0%	0%	0.0%	89%	11%	0.8%	0%	100%	0%	14.7%	15.4%	109%	5	0.11%	1.99%	70.1%	2.79%	0.44%	2.8%
(4)	Border Trust Co	93,189	43	33	17	5,562	53,451	33,451	0	0	232	0	232	0.4%	238%	0.2%	64%	36%	1.0%	61%	38%	0%	6.7%	7.1%	61%	32	0.44%	3.20%	94.0%	3.19%	0.15%	2.4%
(5)	Calais FS&LA	56,359	118	783	0	8,187	52,792	1,229	0	0	422	65	487	0.8%	115%	0.9%	96%	4%	0.9%	15%	84%	0%	14.3%	14.3%	129%	19	8.96%	3.40%	26.7%	4.05%	5.46%	38.1%
(6)	First FS&LA Of Bath	98,533	182	128	0	16,030	87,954	5,655	0	0	865	0	865	1.0%	49%	0.9%	90%	10%	0.5%	16%	84%	0%	14.6%	14.1%	109%	36	0.38%	4.20%	83.5%	4.90%	0.51%	3.2%
(7)	Kennebec FS&LA Of Waterville	75,403	134	90	0	6,436	65,042	7,347	0	0	81	30	111	0.1%	179%	0.1%	91%	9%	0.2%	3%	97%	0%	7.8%	7.9%	153%	15	0.38%	2.51%	79.0%	3.01%	0.48%	5.6%
(8)	Pepperell B&T	96,184	(96)	(346)	0	6,014	59,250	30,781	0	176	138	0	138	0.2%	941%	0.1%	65%	35%	2.2%	68%	32%	0%	6.9%	8.1%	92%	51	0.33%	4.24%	149.6%	2.67%	-1.47%	-24.1%
(9)	Rivergreen Bank	83,253	(29)	58	0	7,227	72,995	6,126	0	0	152	0	152	0.2%	433%	0.2%	90%	10%	0.9%	87%	13%	0%	8.5%	9.1%	106%	25	0.27%	3.64%	85.6%	4.17%	0.28%	3.2%
(10)	Rockland S&LA	72,751	188	128	0	9,785	65,532	3,172	0	0	1,116	0	1,116	1.7%	39%	1.5%	95%	5%	0.7%	11%	88%	0%	13.5%	12.5%	139%	26	0.27%	2.80%	68.9%	4.07%	0.70%	5.3%
SUBTOTAL		750,422	726	992	17	75,402	611,464	97,238	0	176	3,439	435	3,874	0.6%	139%	0.5%	86%	14%	0.8%	30%	70%	0%	9.9%	10.1%	108%	248	0.96%	3.20%	75.87%	3.51%	0.53%	5.3%
MEDIAN		79,328	88	58	0	6,832	62,146	4,864	0	0	192	0	216	0.3%	92%	0.3%	90%	10%	0.8%	16%	84%	0%	8.8%	9.0%	112%	24	0.30%	3.00%	82.57%	3.10%	0.36%	3.1%
ASSETS \$100-\$250 Million																																
(11)	Damariscotta Bk & Trust	138,304	319	298	0	14,015	108,610	21,500	(161)	0	2,582	0	2,582	2.4%	63%	1.9%	81%	19%	1.5%	44%	50%	5%	10.1%	9.3%	96%	65	0.59%	3.32%	70.1%	4.41%	0.84%	8.5%
(12)	First Citizens Bank	134,787	188	190	0	12,529	91,344	32,919	0	1	466	50	516	0.5%	207%	0.4%	75%	25%	1.1%	36%	59%	5%	9.8%	10.1%	76%	75	0.60%	3.79%	82.6%	4.31%	0.57%	6.1%
(13)	Mechanics' Svgs Bank	247,400	483	273	0	31,886	216,069	22,047	0	761	1,097	224	1,321	0.5%	203%	0.5%	91%	9%	1.0%	25%	75%	0%	12.3%	12.7%	104%	72	0.39%	3.00%	76.9%	3.65%	0.45%	3.5%
SUBTOTAL		520,491	990	761	0	58,430	416,023	76,466	(161)	762	4,145	274	4,419	1.0%	116%	0.8%	84%	16%	1.2%	33%	65%	2%	11.1%	11.1%	95%	212	0.50%	3.29%	76.61%	4.02%	0.59%	5.2%
MEDIAN		138,304	319	273	0	14,015	108,610	22,047	0	1	1,097	50	1,321	0.5%	203%	0.5%	81%	19%	1.1%	36%	59%	5%	10.1%	10.1%	96%	72	0.59%	3.32%	76.90%	4.31%	0.57%	6.1%
ASSETS \$250-\$500 Million																																
(14)	Bath Svgs Institution	403,382	716	638	0	41,250	286,985	94,362	0	841	830	0	830	0.3%	384%	0.2%	76%	24%	1.1%	36%	63%	2%	9.7%	10.3%	89%	135	0.80%	3.08%	74.4%	3.55%	0.64%	6.2%
(15)	Biddeford Svgs Bank	251,170	229	314	7	27,938	187,012	52,933	0	119	116	0	116	0.1%	603%	0.0%	78%	22%	0.4%	14%	86%	0%	11.5%	11.7%	97%	63	0.11%	2.41%	72.9%	3.37%	0.51%	4.5%
(16)	Franklin Svgs Bank	298,954	994	1,098	0	66,049	253,026	25,444	0	425	2,208	17	2,225	0.9%	109%	0	91%	9%	1.0%	37%	63%	0%	22.5%	22.6%	116%	108	0.70%	3.66%	61.0%	5.69%	1.48%	6.7%
(17)	Katahdin Trust Co	378,071	886	979	0	29,711	274,614	73,278	16	3,294	68	784	852	0.0%	5090%	0.2%	79%	21%	1.3%	57%	40%	3%	7.4%	8.3%	92%	136	0.75%	2.88%	63.6%	4.11%	1.05%	13.3%
(18)	Maine Bk & Trust	358,251	797	1,060	0	47,591	277,438	46,385	0	19,674	3,351	0	3,351	1.2%	119%	0.9%	85%	15%	1.4%	73%	25%	2%	8.5%	8.7%	93%	134	1.38%	4.27%	68.3%	5.41%	1.19%	8.6%
(19)	Merrill Merchants Bank	421,244	1,274	1,367	0	32,719	323,444	71,371	0	1,432	621	0	621	0.2%	638%	0.1%	82%	18%	1.2%	58%	42%	0%	8.0%	8.8%	97%	140	1.28%	3.02%	58.9%	4.13%	1.31%	16.9%
(20)	Sanford Inst For Svgs	369,144	445	532	176	37,682	294,271	60,282	0	697	278	0	278	0.1%	1290%	0.1%	83%	17%	1.2%	22%	77%	1%	9.7%	10.6%	123%	107	0.31%	2.64%	78.4%	3.20%	0.58%	5.7%
(21)	Skowhegan Svgs Bank	406,986	814	693	78	50,192	285,846	90,607	(38)	1,912	3,269	1,126	4,395	1.1%	111%	1.1%	76%	24%	1.3%	17%	79%	4%	12.3%	12.3%	99%	136	0.42%	2.77%	74.0%	3.61%	0.69%	5.5%
SUBTOTAL		2,887,202	6,155	6,681	261	333,132	2,182,636	514,662	(22)	28,394	10,741	1,927	12,668	0.5%	332%	0.4%	81%	19%	1.1%	40%	58%	2%	10.9%	11.4%	100%	959	0.75%	3.10%	68.25%	4.10%	0.93%	8.0%
MEDIAN		373,608	806	836	0	39,466	281,642	65,827	0	1,137	726	0	841	0.2%	493%	0.2%	81%	19%	1.2%	36%	63%	1%	9.7%	10.5%	97%	135	0.72%	2.95%	70.57%	3.86%	0.87%	6.5%
ASSETS \$500-\$1 Billion																																
(22)	Androscoggin Svgs Bank	536,000	771	897	26	61,394	420,421	67,106	0	7,822	1,589	0	1,589	0.4%</																		

\$=000's; except per share which is in \$										BASIC DATA DATE					SHARE INFORMATION DATA					DIVIDEND DATA			PRICING DATA													
LTM=Latest 12 Months										(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)	(21)	(22)	(23)	(24)	(25)	(26)	
										Total	Total	Total	Total	Total	Total	Common	Book	Tangible	Diluted	Median	Quarterly	Dividends	Current	High	Low	High	Low	Price (\$)	Avg	Price/LTM	Price/	12 Mth	12 Mth			
Company Name										Assets	Deposits	Equity	Tangible	Net	Shares	Value	Book Value	EPS after	EPS	Dividend	Dividends	Dividend	Price (\$)	Price (\$)	Price	Price	07/31/06	07/31/06	Earnings	Book (%)	Chg	Return				
										Outstanding			Equity	Income	Outstanding	per Share (\$)	per Share (\$)	Extrdnry. (\$)/LTM	Estimate (\$)	Declared (\$)	Declared (\$)	Yield (%)	High	Low	Date	Date	07/31/06	Vol	07/31/06	07/31/06	Price	Chg	Return			
(1) Bar Harbor Bankshares										BHB	Bank	06/30/06	801,948	487,564	55,470	52,078	6,720	3,048,790	\$18.19	\$17.15	\$2.15	NA	\$0.23	\$0.89	3.1%	\$31.70	\$25.85	04/03/06	12/13/05	\$29.70	1,000	13.81	163.3%	12.88%	14.63%	(1)
(2) Border Bancshares, Inc.										BBME	Bank	03/31/06	93,189	87,128	5,562	5,562	171	NA	NA	NA	NA	\$0.00	\$0.00	0.0%	\$37.40	\$37.40	07/31/06	07/31/06	\$37.40	NA	NA	NA	NA	NA	(2)	
(3) Camden National Corporation										CAC	Bank	06/30/06	1,755,674	1,236,988	96,211	90,617	21,279	6,608,505	\$14.56	\$13.71	\$2.87	NA	\$0.22	\$0.86	2.0%	\$44.70	\$32.25	07/31/06	01/04/06	\$44.60	21,425	15.5	NA	35.6%	38.0%	(3)
(4) Damariscotta Bankshares, Incorporated										DMSQ	Bank	03/31/06	138,304	113,044	14,015	14,015	1,320	1,235,000	\$11.35	\$11.35	NA	NA	\$0.00	\$0.00	0.0%	\$24.00	\$24.00	04/20/06	04/20/06	\$24.00	0	NA	211.5%	0.0%	0.0%	(4)
(5) First Citizens Bank										FCBM	Bank	03/31/06	134,892	119,450	12,528	12,527	764	NA	NA	NA	NA	\$0.24	\$0.96	2.3%	\$41.75	\$28.00	07/31/06	04/18/06	\$41.75	316	NA	NA	39.6%	43.1%	(5)	
(6) First National Lincoln Corporation										FNLC	Bank	06/30/06	1,100,583	786,961	105,630	NA	12,865	9,817,897	\$10.76	NA	\$1.30	NA	\$0.15	\$0.57	3.4%	\$20.40	\$15.50	10/06/05	04/20/06	\$17.75	1,539	13.7	165.0%	1.0%	3.5%	(6)
(7) Katahdin Bankshares Corporation										KTHN	Bank	03/31/06	378,364	297,238	22,792	19,498	3,582	301,124	\$75.69	\$64.75	NA	NA	\$0.55	\$1.47	2.9%	NA	NA			\$75.25	0	6.3	99.4%	0.0%	0.0%	(7)
(8) Merrill Merchants Bancshares, Inc.										MERB	Bank	06/30/06	436,391	348,439	35,788	35,366	5,982	3,548,602	\$10.09	\$9.97	\$1.68	\$1.66	\$0.18	\$0.67	3.0%	\$27.50	\$22.33	05/05/06	08/11/05	\$23.89	1,349	14.2	236.8%	0.0%	2.2%	(8)
(9) Northeast Bancorp										NBN	Bank	03/31/06	561,036	383,397	39,303	36,909	4,170	2,444,132	\$16.08	\$15.10	\$1.64	NA	\$0.09	\$0.36	1.7%	\$24.50	\$20.35	01/04/06	08/02/05	\$21.35	630	13.0	132.8%	-11.0%	-10.3%	(9)
(10) Rivergreen Bank										RVGR	Bank	03/31/06	83,253	68,947	7,227	7,227	267	426,908	\$16.93	\$16.93	NA	NA	\$0.00	\$0.00	0.0%	\$45.00	\$24.00	03/03/06	08/09/05	\$45.00	0	NA	265.8%	73.1%	73.1%	(10)
(11) TD Banknorth Inc.										BNK	Bank	06/30/06	40,285,572	26,599,819	8,194,662	1,366,472	313,898	228,092,001	\$35.93	\$7.42	\$1.60	\$2.29	\$0.22	\$0.88	3.0%	\$31.40	\$26.00	03/01/06	11/02/05	\$29.00	307,360	18.1	80.7%	-0.2%	1.3%	(11)
(12) Union Bankshares Company										UNBH	Bank	06/30/06	560,509	317,517	39,235	32,880	3,939	1,084,000	\$36.18	\$30.32	\$3.59	NA	\$0.40	\$1.60	2.5%	\$75.00	\$61.50	08/19/05	03/01/06	\$63.45	25	17.7	175.4%	-9.4%	-8.3%	(12)

Although the information in this report has been obtained from sources which Bank Analysis Center, Inc. believes to be reliable, we do not guarantee its accuracy, and such information may be incomplete or condensed. All opinions and estimates included in this report constitute our judgement as of this date and are subject to change without notice. This report is for information purposes only and is not intended as an offer or solicitation with respect to the purchase or sale of any security. BAC, Inc. does not manage money or act as fiduciary for pension plans or other funds or institutions, and this report is furnished on the understanding that BAC's services do not serve as a primary basis for investment decisions by customers, investment advisors or managers, trustees or other responsible fiduciaries. This report provides information and/or alternatives that we believe to be appropriate for consideration. The decision whether or not to adopt any strategy or engage in any transaction remains the responsibility of the reader or responsible fiduciary. Reproduction and/or distribution of this report is specifically not authorized by BAC. Copyright Bank Analysis Center, Inc. 2006. All rights reserved.

Bank
Analysis
Center, Inc.



**Bank
Analysis
Center, Inc.**
Hartford, Connecticut

Advisors to Financial Institutions

Bank Analysis Center, Inc. (BAC) delivers management consulting and investment banking advice to executive management and directors in banks, thrifts, and credit unions. Whether your assets are measured in millions or billions, the issues are fundamentally the same. We help you create value by developing solutions to questions in the following key areas:

Financial:

- **Merger and Acquisition Counseling & Representation**
- Fairness Opinions for Board of Directors
- Valuations and Appraisal of Financial Institutions & Service Firms
- Capital Raising & Planning
- Budgeting and Financial Forecasting
- Branch Purchases and Sales
- Asset/Liability Management & Interest Rate Risk Assessment
- Financial Measurement, Control Systems & Profitability Systems
- Appraisal & Conversion Valuation for Thrifts Converting from Mutual to Stock

Strategic:

- Strategic Alternatives Assessment (Sell, Independence, Acquire or Merge)
- Strategic Planning Meetings and Retreats
- Acquisition Strategy Formulation
- Organizational Structure & Management Review
- Review of Competitive Position on Markets, Products & Services
- Profit Improvement and Performance Review
- Expense Reduction Evaluation
- Market Research

- **Internet Banking**

Regulatory:

- **Review, Preparation & Response for Regulatory Examinations**
- Representation & Negotiation on Regulatory Enforcement Actions
- Compliance Assessment of Regulatory Agreements & Requirements
- Application Assistance: Branches, Start-Up Banks & Trust Companies

Executive Search:

- Chief: Executive Officers, Operating Officers, Financial Officers, Lending Officers

Contact a BAC representative for information on these and other services.

CityPlace II • 16th Floor
Hartford, CT 06103

Telephone: 860-275-6050

mail@bankanalysiscenter.com

Fax 860-275-6060